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Persuasion in a World Where
Facts Don't Matter." Whether
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first term as a teachable
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the increasing likelihood of
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manifests, perhaps a third
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Update: New Book Don't Matter: Win Bigly - By Scott Adams
Readers of this blog have been asking me to update my persuasion reading list. If you wonder why people are asking a cartoonist about persuasion, it is because I

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I am a trained hypnotist, and
mention that skill often in
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