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The Art Of Pricing How

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The Art of Pricing will be the invaluable missing link for people running companies, departments, divisions, and product lines, as well as for those in sales and marketing. Dr. Dr. Mohammed shows that an effective pricing strategy helps complete the circle by reaping the rewards due for the enormous effort, creativity, and investment made in

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The Art of Pricing - Pricing for Profit

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The Art of Pricing. Pricing communicates the value and quality of your work - it really is more than just a number. You can win or lose customers the moment they look at your price tag, so the importance of smart pricing can't be understated.

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The Art of Pricing, New Edition: How to  
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Posted on May 9, 2017 July 9, 2020 by Lori  
Woodward. Easy art-pricing formula:

(square inches x your price per inch) + (cost  
of materials / gallery ' s commission

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percentage) Pricing artwork is one of the most complex tasks that emerging artists face, especially when they first begin to work with galleries and start to establish their art business. It ' s easy to see by reading art business articles and books on art marketing that the opinions of the experts on how to price your artwork vary.

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How to Price Your Artwork: This Formula  
Makes it Easy

The most common variable based pricing strategy for art is \$X per square inch. For example, if I had a painting which is 12x16 inches and I wanted to charge \$2 per square

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inch, the price of the painting would be \$384 (12x16x\$2). All you need to do is come up with a variable price which you will charge.

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How To Price Your Art Plus A Look At  
Different Pricing ...

Pricing your product usually involves



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considering certain key factors, including pinpointing your target customer, tracking how much competitors are charging, and understanding the relationship...

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