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The Art of Closing The Sale: Summary & Review - The Power ...

The Art of Closing Any Deal: How to be a "master Closer" in Everything You Do: Author: James W. Pickens: Edition: illustrated: Publisher: SP Books, 1989: ISBN: 0944007406, 9780944007402: Length:...

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"The Art of Closing Any Deal" is a straightforward guide to getting what you want. This is true not only when it comes to closing deals. While some people

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might see Pickens as a ruthless writer, if you're a businessperson who doesn't want to hold back when making a sale, you're going to love this book.

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