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## PHASE 1 HIGH-LEVEL PLANNING

Step 1: Define M&A Integration Strategy and Guiding Principles; Step 2: Determine M&A Integration Governance; Step 3:

Conduct Joint IMO Kickoff Meeting; Step

4: Provide Post Merger Integration

Training; PHASE 2 DETAILED

PLANNING

Acquisition Integration Playbook |

Planning Phase

Playbook Overview. 3. GPMIP Playbook

Development. Strategic Alignment.

Elements must help acquiring company drive intended acquisition objectives and integration metrics. Adoptability. Benefits and advantages of Playbook utilization must be obvious to users and stakeholders.

Consistency. Playbook and supporting tools must be seamlessly integrated to enable optimal deployment and consistent application across transactions.



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Integration Playbook Overview and  
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Aug 29, 2020 mergers and acquisitions  
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