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interviewing techniques for
everyone. Encouraging
behaviour change in the
shortest possible
time. Doesn't get bogged down
in why it works but
certainly seems to. Of course
you are just increasing
motivation to change, it's
unfortunately not magic. The
change itself might not be

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instant but this helps kick start the process.

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Step 1- The step is aimed at identifying the reasons for the change. Step 2- This step is aimed at gauging an individual's desire to transform on a measure of one to ten; where 1 designates a lack of desire to change while 10 shows a complete desire to change.

*Instant Influence /
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The challenge was that he only had seven minutes to influence the half-inebriated patient. Pantaloni tackled this problem by asking the patients six specific questions. This questions-based approach is from his book, *Instant*

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*Influence: How to Get Anyone
to Do Anything - Fast,*
Michael Pantalon
recommended by Entrepreneur.

*This Is a Way to Influence
Someone in Minutes - Camp
Systems*

A guy named Michael V.
Pantalon. He has a bunch of
credentials like publishing
articles in the New England
Journal of Medicine and the
Journal of the American
Medical Association, so I
read though...

*6 Steps to Get Anyone
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Anything*

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great service, is a win-win
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reciprocity. The customer appreciates your extra attention, feels good and also feels compelled to come back. Basically, Pantalón says, the best way to get what you want is to give it first.

Instant Influence: Summary & Review - The Power Moves

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Influence: How to Get Anyone to Do Anything - Fast.

Michael V. Pantalón

(Author), Walter Dixon

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When you have an Instant Influence conversation with someone, there are four possible outcomes: You have complete success. Your influencee commits to making a change or to taking a step toward positive action. You'll follow up by making an action plan (we'll discuss that in chapter 9) and by continuing to monitor his progress.

Instant Influence: How to

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simple, but doing it
effectively is NOT simple,
at first. The author's true-
life examples show you

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surprising venues where this works, and useful ways to customize it. The phrasing of the questions, the importance of WHY, the need to reflect back your client's words in positive ways--these aren't intuitive.

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This week on Instant Influencer, the artists are challenged to create their ultimate drag transformation. ? Winner of RuPauls Drag Race Trixie Mattel joins ...

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Instant Influence is a fabulous concept and a fabulous book." ? Ken Blanchard, coauthor of The One Minute Manager® and Lead with LUV "INSTANT INFLUENCE will equip you with an array of simple, yet powerful, techniques to persuade others and move them to action. See details- Instant Influence: How to Get Anyone to Do Anything--Fast

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