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"Deals from Hell" surveys failure in mergers and acquisitions, drawing on an extensive review of research, original study of 2,804 transactions, and detailed case studies of ten prominent failures. The conclusions challenge conventional wisdom about M&A and enrich our ability to anticipate failure and promote success.

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Deals From Hell : M&A Lessons That Rise Above the Ashes. Available in our e-library on M&A at IMAA! Authors: Robert F. Bruner, Arthur Levitt, Jr. Publisher: John Wiley. Year: 2005. ISBN: 978-0-471-39595-9. Content. detailed look at the worst M&A deals ever and the lessons learned from them ...

Deals From Hell: M&A Lessons That Rise Above the Ashes

Deals from Hell M&A Lessons that Rise Above the Ashes This edition published in May 2, 2005 by Wiley. First Sentence ""Merger" is the consolidation of two firms that creates a new entity in the eyes of the law." Classifications Library of Congress HG4028.M4B78 2005, HG4028.M4 B78 2005 ID Numbers ...

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By addressing the key factors of M&A failure and success, Deals from Hell illustrates the best ways to analyze, design, and implement your own M&A deals. You'll gain valuable perspectives from the standpoint of previous research, and through ten real-world case studies, you'll discover how little an M&A situation must differ in order to deliver rather different results.

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Deals from Hell : M&A Lessons That Rise Above the Ashes, Paperback by Bruner, Robert F., ISBN 0470452595, ISBN-13 9780470452592, Brand New, Free shipping in the US The author offers a detailed inside look at disastrous mergers and buy-outs, using real examples from the pages of the business press to show how these deals sometimes sour or cause the parties involved to self-destruct.

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